



T2.5.1 - Consortium Agreement



**PROJECT NAME: "Business Registry Empowerment" - ACRONYM: BRE - PROJECT NUMBER:
230**

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BRE Business Registry Empowerment
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D.T2.5.1 BRE CLUSTER
CONSORTIUM AGREEMENT

Chamber of Commerce and Industry of Tirana (CCIT) promotes commercial and industrial activity in the territory of the region, as well as trade and economic cooperation with other countries. The Chamber constantly exchanges information with the state administration, for the promotion and development of business. Tirana Chamber of Commerce & Industry is at the service for its members, promoting business activities inside and outside country, establishing direct contacts with business (B2B), mediation between business and state institutions, contributing to improve the business climate and attracting foreign direct investment, establishing partnerships with foreign businesses and organizations, organizing business missions, conferences, workshops, seminars and trainings as well.

Ministry of Finance and Economy (MFE) is responsible for drafting and implementing government policies for the macroeconomic and fiscal framework, the economy, trade and entrepreneurship with a view to create a new economic model that will bring sustainable economic growth to the country.

Chamber of Commerce, Industry, Artisanry and Agriculture of Bari (CCIAA) is a territorial public body (public law), operating in the provincial area of Bari, actually taking temporary charge also for part of the new born province of Barletta-Andria-Trani. Its function is to promote the general interests of the involved business system and to enforce the development of local economies. An open institution, strictly close to the economic activities of the territory, in aid of which it plays a role of economical catalyst, empowering its development through the supply of many specific projects and on-demand services. It acts by itself, but also -especially on a NUTS 2 level, that is the regional one- through its implementing agency Unioncamere Puglia, the association of the five Apulian chambers, a body governed by public law with a strong international expertise in worldwide exhibitions organizations (500 businesses/year), international events, being a part of EEN, a key instrument in the EU's strategy to boost growth and jobs. Bringing together around 600 business support organisations from more than 60 countries, EEN network helps small companies seize the unparalleled business opportunities in the EU Single Market, funding and helping small and medium-sized enterprises (SMEs) make the most of business opportunities in

the EU and beyond. Businesses can have a look at the many services offered free of charge by EEN600 member organisations, including Chambers of Commerce, technology centres, universities and development agencies.

Chamber of Economy of Montenegro (CEM) is an independent, professional organization that associates the all commercial entities in Montenegro on mandatory basis in conformity to the Law on Chamber of Economy. Chamber advocates business community interests through both legal initiatives toward government bodies and permanent dedication on introduction of standards into enterprises raising that way their competitiveness. Chamber Statute, as the highest constitutive act, stipulates establishment of 13 sector-based Association Boards actively involved in performance of sectors they cover by following all the aspects of their functioning, proposing measures and conducting statistics, empirical and strategic analyses. Chamber is empowered with public authorization to conduct the Register of e-Licences of business entities in Montenegro in cooperation with the Ministry of Finance.

TEHNOPOLIS works on development of micro, medium and small enterprises, provides business consulting services, incubation support, training support, office and conference space, and in near future laboratory space. They are also working on promotion and development of entrepreneurship, knowledge-based growth and commercialization of innovations. Their main goal is to establish more intensive cooperation between the scientific community and the economy, and to motivate young people to think proactively towards the realization of their business idea. Currently, they have 14 tenants in their business incubator, 43% of the ideas are from the IT sector, 22% of the scientific research sector, 14% marketing and agriculture, and 7% sustainable energy sources. In addition to various trainings and educational programs for the cluster, they organized a study visit to the some of the best practice examples in the region, in order to exchange knowledge and experience. They organize workshops, trainings and educations, with eminent expert lecturers in the field of entrepreneurship, information technology, marketing, management, and communication.

(referred to individually as "Party");

want to constitute this transnational Cluster called BRE Cluster in order to assure a long-term involvement after the project end and to transfer project results and methodologies in a wider geographical area, fostering memberships and services.

- Project Partners (PPs) have developed, in close cooperation, operations within all the Work Packages (WPs). Development actions has been done in Italy, Albania, Montenegro and for the operations at transnational level.
- PPs have implemented BRE Project activities with a strong cooperation. In particular, PPs have worked jointly for the study phase (WPT1), the BRE Partner Query Platform (WPT2) and capacity building and training actions (WPT3), as well as this consortium agreement for the support of SMEs CB collaboration.
- PPs have developed and implemented activities foreseen in BRE Project, with the joint involvement of their staff. Moreover, the staff have participated at project meeting, as well as they have communicated and disseminate project goals and results

- PPs have generated benefit for the CB community, implementing activities within BRE Project. These activities have been co-financed by PPs. Moreover, the consortium will finance the Platform also at the end of project lifetime, assuring long-term impacts.

The undersigned partners, hereinafter referred to as the "Parties", decided to establish this Cluster Agreement for aimed at:

- Enhancing the framework conditions for the development of SMEs' competitiveness
- Setting up networking actions of business support organizations and public institutions promoting CB cooperation
- Developing capacity building and training schemes benefiting the SMEs internationalization
- Developing a common path for improving regional Business Register, bridging the gap among the existing registers in full compliance with the laws and regulations in force, as well as with the reciprocal international obligations.

ARTICLE 1

The Parties hereby undertake to support and promote initiatives aimed at fostering cooperation. the main aim of BRE is to create a very user-friendly transnational tool for the search of existing companies in the three countries and the sectors in which the implement their business. This Platform can act as a strategic leverage for the development of business collaboration, with all its consequence in terms of GDP, employments, entrepreneurship, firm investments, collaborative patents, exports, knowledge-intensive services, as well as internationalization of the Programme area as a whole. BRE Partner Query Platform is characterized by the strong added value of being usable from all over the world and not only in the Programme area or in Europe. In addition, the capacity building and training schemes can be easily spread, replicated and capitalized by other actors outside the current partnership. The concepts of internationalization, as well as the ways in which they can be implemented and developed ground its roots on scientific and tested concepts. BRE will translate these concept is schemes immediately adaptable by public and private actors. Thanks to their structures, other organizations could replicate BRE models, adapting them to their specific needs. Moreover, the consortium agreement signed by PPs within BRE Project will be happy to be expanded to new territories and so improve the database. Organizations, as well as regions and countries are and will be invited to be part of this virtuous environment because they will be the engine and trigger to promote this virtuous model.

BRE PPs consider that this model will easily apply and attract several territories and stakeholders and for: The exchange of knowledge on existing business register in the region, sharing experiences and practices on how countries

ARTICLE 2

The concrete measures for the implementation of this Consortium Agreement shall be defined by mutual agreement in regular open meetings to be held at a time and place to be determined by the Parties, including by means of teleconferencing or mail exchange.

This Agreement is not a commitment of funds. The participation is free of charge for all the present participants

ARTICLE 3

Any discrepancies relating to the interpretation or execution of this Consortium Agreement shall be settled by mutual consultations among the Parties.

Any changes to this Agreement may only be made with the consent of the Parties.

ARTICLE 4

The Agreement shall become effective on the day on which it is signed by the Parties and shall have a duration of 5 years. It will be tacitly renewed if neither Party terminates it in writing at least two months before its expiry date.

The Parties hereby respectively designate the following Departments for the maintenance of continuing relations:

- Project department of Chamber of Commerce and Industry of Tirana;
- Project department of Ministry of Finance and Economy;
- Project department of Chamber of Commerce, Industry, Artisanry and Agriculture of Bari;
- Project department of Chamber of Economy of Montenegro;

Project department of Innovation and entrepreneurship center Tehnopolis.

Signed in Tirana on **12.07.2021**. This Consortium Agreement was drawn up in English and translated in the Parties languages (if the case).



PROJECT PARTNER 1

CHAMBER OF COMMERCE AND INDUSTRY OF TIRANA

Nikolin Joka

The Legal Representative

[Signature]



Official Stamp of the signatory



PROJECT PARTNER 2

MINISTRY OF FINANCE AND ECONOMY

Eros Anzjalk
The Legal Representative

Official Stamp of the signatory



PROJECT PARTNER 3

CHAMBER OF COMMERCE, INDUSTRY, ARTISANSHIP AND AGRICULTURE OF BARI

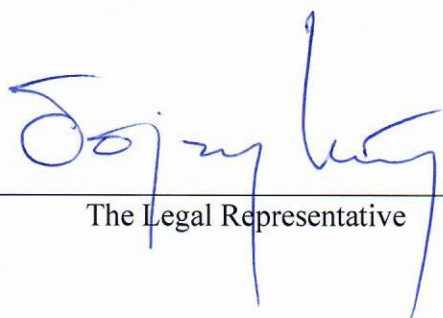
The Legal Representative



Official Stamp of the signatory

PROJECT PARTNER 4

CHAMBER OF ECONOMY OF MONTENEGRO



The Legal Representative





PROJECT PARTNER 5

INNOVATION AND ENTREPRENEURSHIP CENTER TEHNOPOLIS

The Legal Representative



Official Stamp of the signatory